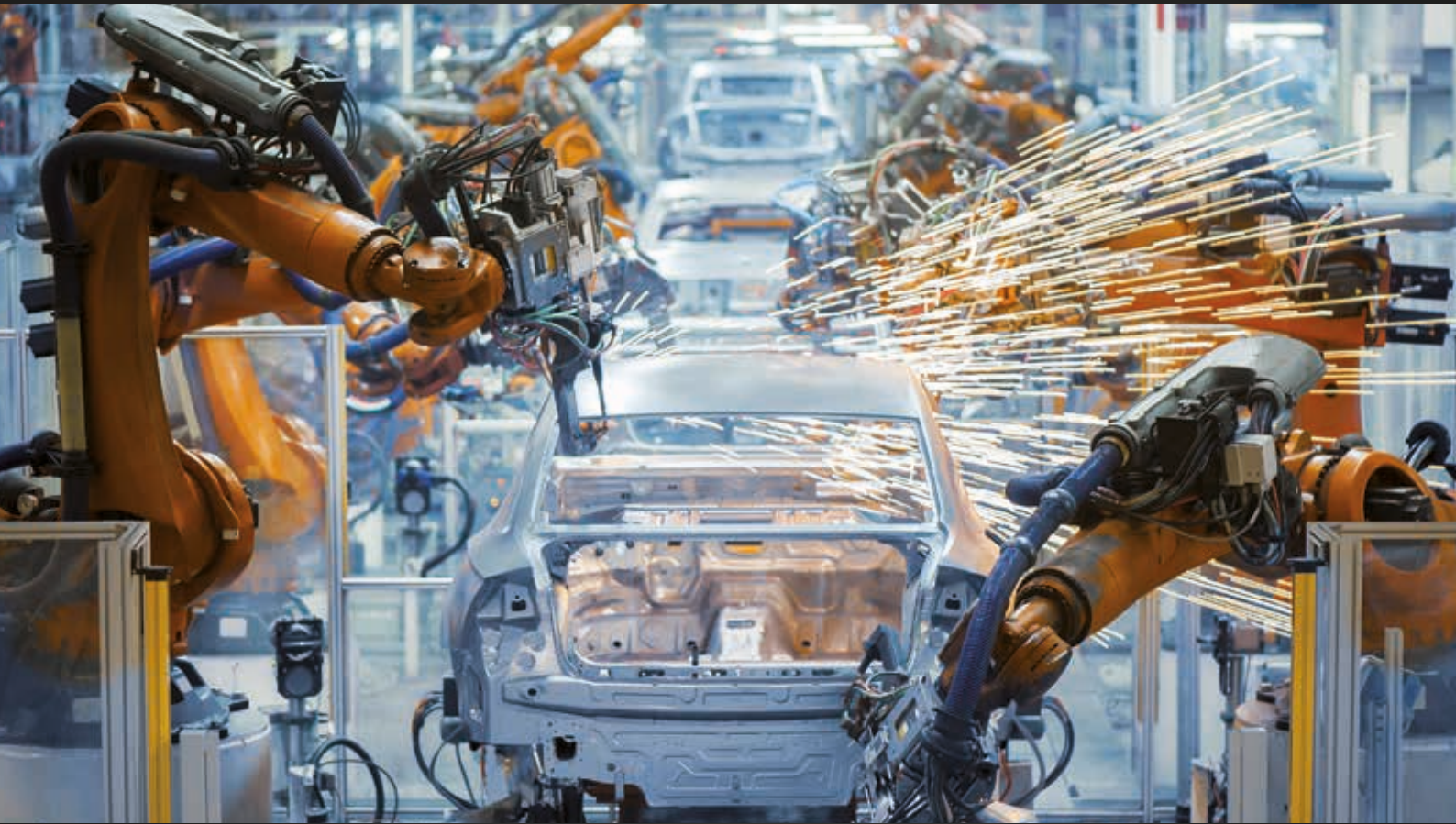


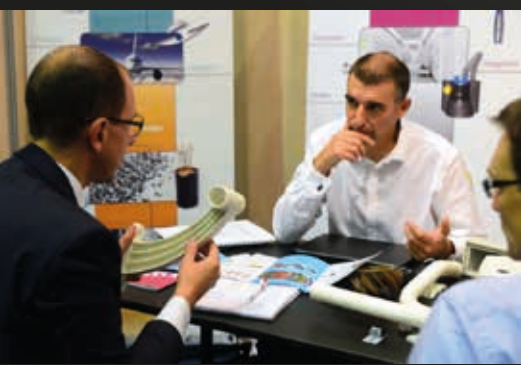
# Automotive MEETINGS

Manufacturing & After market

INTERNATIONAL  
MANUFACTURING FORUM  
FOR THE AUTOMOTIVE INDUSTRY



BtoB Meetings | Conferences | Workshops | Visits to Industrial Facilities



**Bucharest - ROMANIA** | February 13-15, 2018

Under the auspices of



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[romania.automotivemeetings.com](http://romania.automotivemeetings.com)

[auto\\_meetings](https://twitter.com/auto_meetings)

# What's Automotive Manufacturing Meetings Romania?

## A MATCHMAKING PLATFORM BETWEEN INTERNATIONAL BUYERS AND REGIONAL SUPPLIERS!

Automotive Manufacturing Meetings Romania is a supply chain event that brings together automotive makers, tier 1 suppliers and contract-manufacturers. Engineering, procurement, supply chain, fabrication, commodity teams, suppliers and service providers will meet through pre-arranged one-on-one meetings.



- offer outstanding networking opportunities to manufacturers, Tier 1 & 2 suppliers, services providers and clusters
- help OEMs and Tier 1 & 2 suppliers to develop their supply chain
- give Romanian and regional suppliers the opportunity to develop business with primes and international companies
- attract investments in Romania

## ROMANIA - an emerging auto hub

The Romanian Automotive market has been growing by 18% year-on-year average since 2009 and is forecasted to exceed EUR 20 bn by 2020.

It is the 4th biggest automotive manufacturer in the CEE.



### AUTOMOTIVE COMPANIES IN ROMANIA:

- 2 big automotive manufacturers at Craiova and Mioveni: **FORD** and **DACIA**
- more than 600 OEMs for automotive supplies opened plants in Romania, directed at the local producers as well as to export

## Mapping of horizontal sectors developed as a result of the evolution of automobile production



Major OEMs and Tiers in Romania:

Source: InvestRomania - acarom

• Tires	
• Cables and conductors	
• Plastics	
• Aluminium and metal manipulation	
• Rubber technical components	
• Bearings and transmission components	
• Electronics / Mechatronic equipment	
• Optical devices	
• Batteries / Accumulators	
• Recycling	

Romania can be a regional platform for the automotive industry and boast the presence of international players!

**KEY FIGURES:**



**100**  
Companies



**1500**  
BtoB Meetings



**15**  
Countries represented

## Who can attend?

### BUYER

You want to meet suppliers and manufacturing partners!

Sign up here if you're involved in:

Supply chain, procurement, purchasing, engineering, fabrication, R&D, etc.

### EXHIBITOR

You want to sell your capabilities, products or services!

Sign up here if you're involved in:

Sales, marketing, business development, technical promotion, etc.



## Which sectors and commodities are represented?

### Systems and Equipment

- Body
- Braking
- Electric
- Electronics
- Engine
- Exhaust and fuel systems
- Interior
- Lighting and signaling
- Security
- Starting and ignition
- Steering
- Suspension and tires
- Transmission

### Types of Vehicles

- Agriculture and farming vehicles
- Buses and coaches
- Cargo trucks
- Construction and mining vehicles
- Electric vehicles
- Hybrid vehicles
- Light vehicles



## Event's profile

### ➤ BtoB MEETINGS

abe pre-arranges meetings for the supply chain, procurement, technical teams, suppliers and contract manufacturers based on their own choices prior to the event. This is an outstanding tool to save time, meet the right people and discuss their requirements and capabilities in just 2 days.

### ➤ CONFERENCES

AMM Romania offers a must attend conferences program. These are excellent opportunities for professionals to share experiences and better comprehend the market scientific, industrial, technical and commercial evolutions.

### ➤ WORKSHOPS

These presentations focus on either technologies or products. This is a chance for the audiences to increase and optimize their market knowledge.

## How to schedule your BtoB meetings?

- 1 FILL OUT A SHORT FORM**  
Companies are asked to fill out a short form describing their capabilities, applications and requirements.
- 2 SELECT / REQUEST MEETINGS**  
Through the online platform, select/request meetings with relevant contacts
- 3 APPROVE / REFUSE MEETINGS**  
Approve or refuse meeting request
- 4 RECEIVE YOUR CUSTOMIZED SCHEDULE**



## Event program:

### February 13, 2018

- 14.00 Magistral Conference
- 18.30 Networking Cocktail

### February 14, 2018

- 09.00 - 12.00 BtoB Meetings
- 10.00 - 10.15 Opening Ceremony
- 12.15 - 13.45 Lunch Break
- 14.00 - 18.00 BtoB Meetings
- 18.00 - 20.00 Networking Cocktail

### February 15, 2018

- 09.00 - 18.00 Visits to Industrial Facilities

## Contacts

### Event Manager

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**abe – advanced business events** aims to assist large firms and SMEs involved in the several industries, automotive, aeronautics, aerospace, railway, to explore specific markets and seize business and partnership opportunities. **abe** events offer business to business platforms, high level conferences and industrial tours to better comprehend several industries business in targeted countries and areas having specific requirements and opportunities.

**abe** is the organizer of Aerospace Meetings Romania, the 1st BtoB meetings event for the aerospace industry in Romania, as well the organizer of Automotive Meetings series event:

